



Revolutionize Sleep Apnea Treatment with EMA 3D™

This product is protected under **U.S. Patent No. 11,185,436 B2.**

Key Takeaways

Same-Day Delivery	Digitally Precise Fit	Thinner Trays for Comfort	Cost Savings	FDA Cleared
<p>Direct printing enables a 2-hour turnaround, eliminating traditional lead times.</p>	<p>Advanced digital workflows ensure an accurate and comfortable fit for patients.</p>	<p>At just 0.9 mm thickness, EMA 3D™ trays are thinner than thermoformed counterparts, enhancing patient comfort.</p>	<p>No need for lab shipping fees or physical dental models, significantly reducing overhead.</p>	<p>FDA cleared and validated LuxCreo 3D printing workflow to ensure device reliability</p>

Direct Print EMA 3D™ Workflow



ROI for Doctor/Lab with EMA 3D™ per Case

Subscription Category	Design Cost First Subscription	Resin Cost	Straps Cost	Total Cost	Dentist Profit* Gross Margin	Lab Profit** Gross Margin
Silver, 1 year	\$140	\$12	\$12	\$164	93%	53%
Gold, 2 years	\$99	\$12	\$12	\$123	94%	65%
Platinum, 3 years	\$84	\$12	\$12	\$108	95%	69%

* Calculation based on dentist selling to patient pricing of **\$2,300** per case
 ** Calculation based on lab selling to dentist pricing of **\$350** per case

15 CASES Payback Whole Solution Investment

Benefits Across Stakeholders



For Dental Labs

- Easy to remake or sell in duplicates
- Centralized customer support (not available for thermoformed EMA)
- Significant **labor savings**
- Unlike other apnea devices, EMA 3D™ is now scalable to address widespread OSA needs far in excess of thermoforming capacity



For Clinics

- **Immediate treatment**, higher patient conversion rate
- Digitally-precise fit and accuracy
- Easy to remake or sell in duplicates
- Centralized customer support (not available for thermoformed EMA)
- Eliminate costs for lab shipping fees and dental models



For Patients

- Easier and wider access to OSA care and at fair prices
- Immediate treatment of OSA with a trusted device rather than waiting weeks for delivery
- **Patient comfort** from thinner trays (.9 mm) than thermoformed EMA
- Digitally-precise fit and accuracy

Advantages of EMA 3D™ over Other OSA Devices

Instant scalability for broader Obstructive Sleep Apnea (OSA) care.

Easy to remake or produce duplicates.



Centralized customer support unavailable with thermoformed options.

Better patient conversion rates due to immediate availability.

	Nylon Device	Milled Device	EMA 3D™
Manufacturing Method	3DP (SLS)	Milled	3DP
Product Thickness	1.4-1.8mm	2.5mm	0.8-0.9mm
Lab Lead-time	10 Days	7 Days	Same-day
Chairside Capability	No	No	Yes
Design Software Availability	No	No	LuxDesign



Pricing of EMA 3D™ License on LuxDesign

Product Name	SKU#	Unit Price	License Renewal Fee /year	Description
EMA 3D™ Subscription, Silver	PD-D-EMA3DS-S-1Y	\$3,500	\$700	1-Year Plan Free Cases Included: 25 (\$140 per case) Cost per Case After: \$165
EMA 3D™ Subscription, Gold	PD-D-EMA3DS-G-2Y	\$5,950	\$1,190	2-Year Plan Free Cases Included: 60 (\$99 per case) Cost per Case After: \$140
EMA 3D™ Subscription, Platinum	PD-D-EMA3DS-P-3Y	\$8,400	\$1,680	3-Year Plan Free Cases Included: 100 (\$84 per case) Cost per Case After: \$132

Why Choose EMA 3D™?

EMA 3D™ combines cutting-edge 3D printing technology with LuxCreo's expertise to provide scalable, cost-effective, and patient-centric solutions for OSA treatment.

For more information, contact:

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Contact Now!



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